# QUALITY IMPROVEMENT MODEL OF NURSING EDUCATION IN MUHAMMADIYAH UNIVERSITIES TOWARD COMPETITIVE ADVANTAGE

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#### ABSTRACT

Introduction: Most (90.6%) nursing education quality in East Java is still low. That is because the quality improvement process in nursing education generally has been conducted partially (random performance improvement). A solution which might be help would be to identify a proper quality improvement model in nursing education toward competitive advantage. Method: This research used a survey to gain the data. The research sample was 16 Muhammadiyah Universities chosen using simple random sampling. The data were collected with questionnaires of 174 questions and a documentation study. Data analysis used was Partial Least Square (PLS) analysis technique. Result: The nursing education profile in Muhammadiyah Universities in Indonesia showed of 10 years establishment, accredited B and the competition level in one city/regency was averagely more than three Universities becoming the competitors. The quality improvement model analysis of nursing education towards competitive advantage in Muhammadiyah Universities was directly affected by the focus of learning and operational process through human resources management improvement; on the other hand information systems also directly affected quality improvement and quality process components: leadership, human resources, focus of learning and operational process. Improving human resources would directly influence proper strategic planning. Strategy planning was directly influenced by leadership. Thus, in improving the quality of nursing education, the leadership role of the department, proper information systems, and the human resources management improvement must be implemented. Discussion: A quality improvement model in nursing education was directly determined with learning and operational process through human resources management along with information systems, strategy planning factors, and leadership. The research findings could be developed in the quality analysis application program.

Keywords: Quality, Nursing Education, Competitive Advantage

#### **INTRODUCTION**

Education for health care professionals, especially nurses, has to be improved to prepare the professional to face the rapid challenge of the healthcare services worldwide (Frenk et al., 2010). An appropriate education must be capable preparing competent alumni who can compete whether nationally or internationally (Altuntaş and Baykal, 2017). In these challenges, most nursing facing education institutions are failing to provide a high-quality standard in responding to the demand from patients and society (Horton et al., 2010). Based on the Indonesian National Accreditation Agency for Higher Education (BAN-PT), 90.6% of nursing schools in Indonesia got a C grade (fair) in accreditation, some of which were nursing schools under Muhammadiyah Universities (BAN-PT, 2012).

Several things that caused the problem include that most nursing education institutions have not comprehensively conducted a quality improvement model and are still conducting it partially (Pepin *et al.*, 2017). According to the evaluation of the quality assurance systems of the universities, from 384 universities in Indonesia, only 68 universities (17.7%) had a good internal quality assurance system (Dikti, 2008). Moreover, the rate was lower in the nursing schools with only 7.14% with a qualified internal quality assurance system (Dikti, 2008).

Based on the background, the nursing schools need a proper quality improvement model that is heading towards competitive advantage (Kuspijadi and Sudarso, 2009; Hidayat, Supriyanto and Nursalam, 2015). Moreover, based on the prior study, the quality improvement model of nursing education for competitive advantage has not been studied.

#### **METHODS**

The method used in this study was crosssectional. The samples of the study were the Muhammadiyah universities in Indonesia – as many as sixteen universities chosen by simple random sampling. The data were collected by collecting questionnaires, which included 174 questions and performing a documentation study over three months. The data sources were obtained from primary and secondary sources. Primary sources were obtained from the respondents through questionnaires and direct interview, while the secondary data was taken from the accreditation results of BAN-PT. The data analysis technique applied in this study was Partial Least Square (PLS).

#### RESULTS

This study found that there were several characteristics of nursing schools selected as the samples. As many as 62.5% (n = 10) of the schools were established more than ten years ago. The accreditation status of the nursing schools based on BAN-PT in Health Education showed that 87.5% (n = 14) of the nursing schools had a B grade (good) in accreditation, while 12.5% (n = 2) obtained an A grade (excellent). For the competitiveness, every nursing school had more than three competitor universities within the city (Table 1).

Regarding the components of the quality process in each nursing school, the results of the analysis showed that the nursing education in Muhammadiyah universities possessed a level of competitive advantage as follows: 25.0% in leadership (n = 4), 75.0% in strategy planning (n = 12), 50.0% in customer focus (n = 8), 25.0% in human resource focus (n = 4), 50.0% in both learning process focus and information system (n = 8) (Table 2).

Turning these into the components of the quality results, the results of analysis education showed that nursing in Muhammadiyah universities had an average of competitive advantage as follows: 50.0% (n = in leadership, strategy planning 8) achievement, and customer focus; 100% (n = 16) in the learning process and financial; while 75.0% (n = 12) in facilities and infrastructure. on the other hand, 87.5% (n = 14) of the samples had not shown competitive advantage in the human resource component (Table 3).

The results indicated as significant if the T-statistic was higher than the outer value loading T-statistic more than 1.96 (Table 4), and the quality development model of nursing education is visualised in Figure 1.

Table 1.	. Profile of	nursing	schools u	nder M	Iuhammadiy	ah u	niversitie	es in	2016

Study department profile	n	%	
Period of existence			
- < 5 years	0	0	
- 5-9 years	6	37,5	
$- \ge 10$ years	10	62,5	
Accreditation status			
- A (Excellent)	2	12,5	
- B (Good)	14	87,5	
- C (Fair)	0	0	
- Not accredited (Poor)	0	0	
The number of similar programs in a city			
- 0-3	0	0	
- >3	16	100	

 Table 2. The components of the quality process in nursing schools under Muhammadiyah universities towards competitive advantage

		Co	Competitive advantage				
No	Process Component	Y	Yes				
		n	%	n	%		
1	Leadership	4	25,0	12	75,0		
2	Strategy planning	12	75,0	4	25,0		
3	Focus on customer	8	50,0	8	50,0		
4	Human resource focus	4	25,0	12	75,0		
5	Learning process focus	8	50,0	8	50,0		
6	Information system	8	50,0	8	50,0		

		Co	Competitive Advantage				
No	Result Component	Y	No				
		Ν	%	Ν	%		
1	Leadership result	8	50,0	8	50,0		
2	Strategy planning achievement	8	50,0	8	50,0		
3	The result of focusing on customer	8	50,0	8	50,0		
4	Management of human resource result	2	12,5	14	87,5		
5	The result of student process and learning	16	100	0	0		
6	Finance	16	100	0	0		
7	Facilities and infrastructure	12	75,0	4	25,0		

 Table 3. The components of the quality results in nursing schools under Muhammadiyah universities towards competitive advantage

Table 4. The test of the influence of variables with Partial Least Square (PLS) test

No	The influence of variables	Sample	T-Statistik	
		mean		Complement
1	Leadership to strategy planning	0.7423	15.8450	Significant
2	Strategy planning to human resource	0.3199	3.3465	Significant
3	Strategy planning to the learning process	0.2725	3.9500	Significant
4	Human resource to the learning process	0.0693	1.9940	significant
5	Human resource to quality improvement with a	0.0570	1.1403	Not significant
	competitive advantage			
6	Learning process to quality improvement with	0.0900	8.9493	Significant
	a competitive advantage			
7	Information system to leadership	0,6947	22.0510	Significant
8	Information system to human resource	0.4193	4.4300	Significant
9	Information system to the learning process	0.5477	7.7140	Significant
10	Information system to quality improvement	0.2186	13.9950	Significant
	with competitive advantage			-



Figure 1. Quality development model of nursing education in the University of Muhammadiyah towards competitive advantage

### DISCUSSION

The output of this study was the quality development model of nursing education towards competitive advantage. The model emphasised the component process and result of leading indicators, strategy planning, and information systems. It was in line with the study conducted by Teoman and Ulengin (2016) which stated that leadership was the key to success in quality management. In addition, based on the study of Gunasekaran, Subramanian and Papadopoulos (2017), the information technology also became a key role towards competitive advantage.

In this model, the process components which directly influenced quality development

were the component of the learning process and operational management as well as an information system. The process components were significantly influenced by human resources, while human resources were influenced by strategy planning which was influenced by leadership. In addition, all of the process components were influenced by the information system. Thus, the information system played a role in boosting quality development for every quality indicator (Semuel, Siagian and Octavia, 2017).

Based on the findings of the model developed according to the Higher Education Long Term Strategy (HELPS) 2003–2010 (DIKTI, 2004), to improve the quality of higher education and strengthen the nation's competitiveness required human resource management integrated with institutional management, and human resource management based on competence and performance (Istanto, 2012). Furthermore, the development of a model is directed to making the organisation into a customer-driven model based on a customer's needs and expectations towards competitive advantage, and the implementation of knowledge management through a knowledge sharing culture (Abdul-Jalal, Toulson and Tweed, 2013).

It is consistent with the model strategies developed by Kenichi Ohmae with a model of a strategic triangle, known as model 3C (corporation, customer, and competitive), which states that in achieving competitive advantage an organisation must develop a strategic business-focused corporation, customer, and competitive base (Ohmae, 1991). An organisation that wants to succeed and survive has to market what is required by the customer and remain in the competition; it needs to be superior to its competitors, and be create competitiveness able to bv implementing a value creation strategy (Hitt et al., 1999).

Kenichi Ohmae states that strengthening the position of the strategy can be through the utilisation of human resources allocation, by using a relative advantage by finding the difference with competitors, using an aggressive strategic initiative to build an edge compared to other organisations, and using the strategy to innovate (Ohmae, 1991).

In winning the competition, the organisation also takes control of the management of intellectual assets; this is based

on a model that can be developed in this research for the implementation of knowledge management through a knowledge sharing culture. The model is supported by Ikujiro Nonaka's SECI model that describes the life of the knowledge which undergoes a process described in a spiral shape, consisting of socialisation, externalisation, combination, and internalisation. The externalisation process is the change to explicit knowledge. The process of combination, utilising existing explicit knowledge that is implemented in another area. This process is very useful for developing skills and self-productivity. The internalisation process is changing the coming of inspiration of explicit knowledge as tacit knowledge. The socialisation process changes tacit knowledge into other tacit knowledge (Sangkala, 2007; Mulyanto, 2008).

# CONCLUSION

The profile of Nursing Education at the University of Muhammadiyah in Indonesia showed on average that it was established more than 10 years ago, with a B accreditation status and a level of competition in the program study in a city being from an average of more than three universities that are the main contenders.

The model of quality improvement in the University of Muhammadiyah towards competitive advantage is to emphasise the components process and outcome from indicators of leadership, strategy planning, focus on customer, human resource focus, the focus of the learning process, and information systems. The model components which directly affect quality improvement are the component of the learning process and operational management and information systems. Process components are strongly influenced by human resources, and human resources are influenced by strategy planning. and strategic planning is influenced by leadership.

Quality improvement models can be used in courses that have the same indicator if you want to make universities have a competitive advantage, besides the results of research which can be developed to compile the application program to analyse the quality improvement of nursing education based electronics, to accelerate identification of the findings of the weak components of quality to be improved.

## Acknowledgements

This research is funded by the Ministry of Research, Technology, and Higher Education with Leading Universities Research Grant No. 010/SP2H/P/K7/KM/2016. Thanks to the Kopertis VII East Java for such funding and the leadership of the Chairman of Muhammadiyah Universities in Indonesia for research permits.

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